

- **Diverse, Equitable & Inclusive Workforce Culture** : Way forward
- **Voice Marketing** : A New High in Voice Search Engine Optimization & Personalization
- **Blockchain & Bots** : The Blue-Eyed Baby in Business to Change Lifestyles
- **The Strategic Imperative for CX Management** : Marketing Mantra on the Move
- **Knowledge Intensive Global Value Chain** : The Lifeline of Business Operations
- **Gig Economy - Fluid Task Management** : Redefining Careers
- **Agile Performance Management** : Future Ready Hyper-Personalized Performance review system



PGDM Admission Brochure

Two Years Full Time PGDM Program : Batch 2022 - 2024



DMTIMS
NAVI MUMBAI

Vishweshwar Education Society's

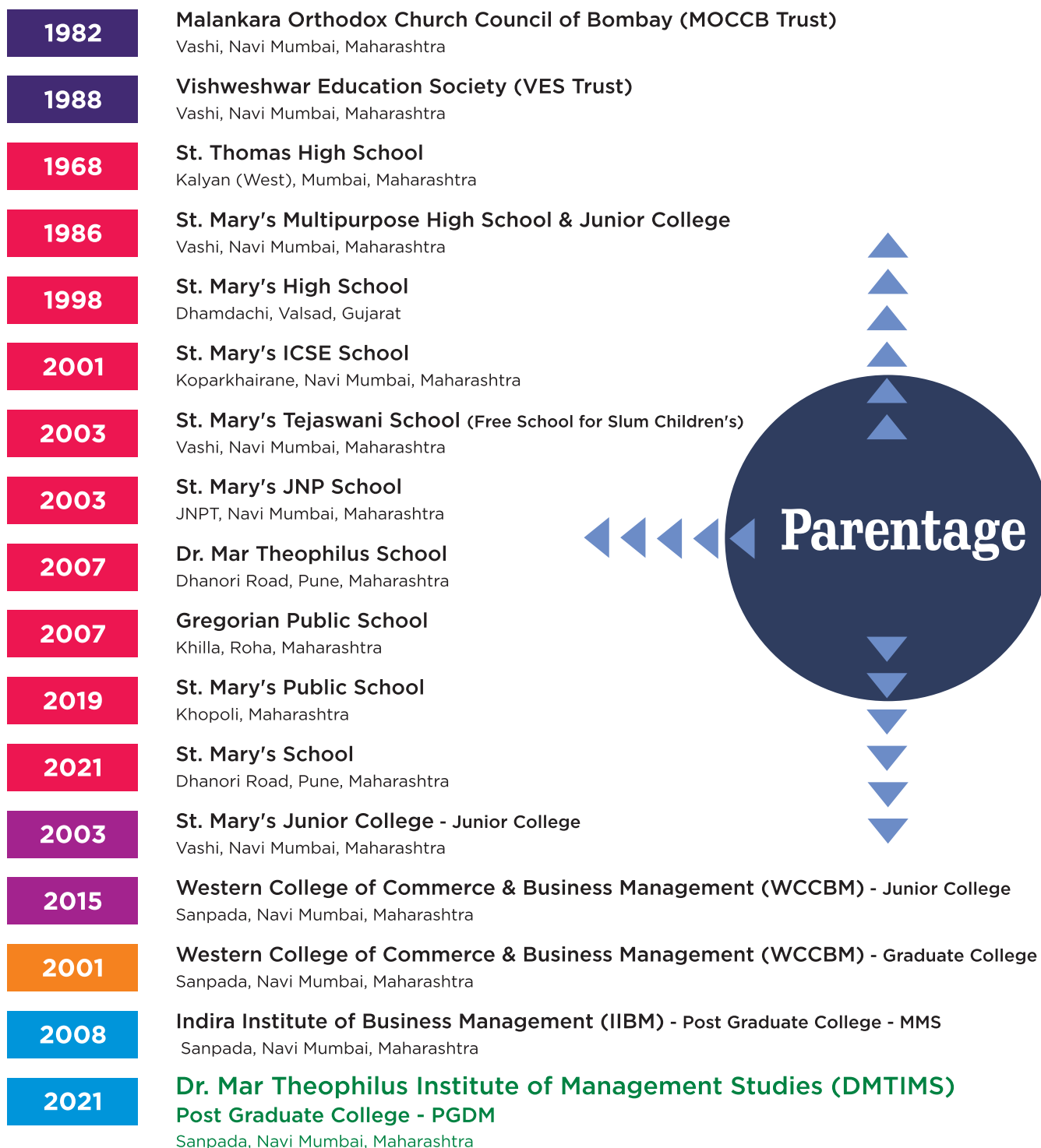
**DR. MAR THEOPHILUS INSTITUTE
OF MANAGEMENT STUDIES**

(Approved by AICTE and Government of Maharashtra)



The Group Legacy

The prestigious MOCCB run VES Trust's Group of Institutes are pioneers in education in Mumbai well known for its chain of educational institutes established all over Maharashtra and Gujarat from KG to PG. More popularly known as the St. Mary's Group of Institutes, the span of various schools spreads across different cities in Maharashtra, whereas the junior college, the undergraduate college and the post graduate colleges are based in Navi Mumbai.





Group Post Graduate Rankings & Recognitions

ONE SMALL STEP TOWARDS GLOBAL EDUCATION



Radio City Award for Excellence in
Management Education
presented by
Radio City, Mumbai, India



International Achievers Award in
Management Education
presented by
Foreign Trade Industry - UAE



Most promising Management College
in Maharashtra - 2019,
in Quality Education
& Leading Infrastructure

- Ranked in Top 100 B-Schools :
Dalal Street Journal -2020
- Ranked 54th : Dalal Street Journal - 2019

L. L. His Grace Dr. Philipose Mar Theophilus, Metropolitan



Late Lamented His Grace Dr. Philipose Mar Theophilus, our Patron, was a visionary beyond his times. While his initial calling was towards spirituality and emotional uplifting of the people at large, he widened this calling into developing youngsters into responsible and capable human beings through providing affordable education. Known as the Ambassador of the Malankara Church, Mar Theophilus was associated with the founding of the World Christian Council. He is thus known as the Architect of the Bombay Diocese. DMTIMS, is therefore, named in remembrance of this true visionary.

From the Desk of President & Chief Managing Trustee

Vishweshwar Education Society (VES) is a forerunner in recognizing the needs of the industry and meeting business requirements by developing human capital equipped with knowledge, skills and values essential for good performance. This journey began in 1998 with the establishment of WCCBM and subsequently with IIBM, affiliated to University of Mumbai in 2007. VES in its efforts to keep with changing trends in the academic industry, established DMTIMS, an institution dedicated to meet these challenges. We welcome you to DMTIMS to help you shape your future, to turn your dreams into reality and to face the challenges ahead of you.



Geevarghese Mar Coorilos, Metropolitan

From the Desk of Secretary



At DMTIMS we have adopted innovation and creativity as major tools to ensure that we prepare our students to acquire the knowledge and skills that will enable them to lead in diverse areas. DMTIMS engagement in research, both at national and international levels, provides a great opportunity for professional development along with a competitive advantage.

DMTIMS is committed to the development of professionalism, leadership qualities, innovation and entrepreneurship attributes among its graduates. We have a history of excellent placements in multiple organizations. I encourage you to connect to us and look forward to the opportunities that await you at DMTIMS.

Rev. Father Abraham Joseph

Board of Trustees

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- **MR. JOY P. JACOB**
Secretary / CEO MOSC Medical College
- **MR. RAJAN S. MATHEWS**
Director General, Cellular Operators Association of India (COAI)

From the Desk of In-charge Director

DMTIMS is committed to a culture of continuous improvement that ensures the currency and relevance of its graduate degree programs in the context of an ever-changing world and fast-evolving technological advancement. DMTIMS completes its first year in PGDM program and fosters a mindset by continuously enhancing its engagement with industry and the community to foster an innovative academic ecosystem with high-quality, cutting-edge programs.

DMTIMS embraces a learner-centric approach to education, with a learning journey for students that values personal, academic, and professional success. On behalf of the institute's leadership team, I welcome you to DMTIMS.

Dr. Susy Kuriakose



From the Desk of Director



Welcome to VES's AICTE approved Dr. Mar Theophilus Institute of Management Studies, Navi Mumbai. Come home to world class management education!

The two years of DMTIMS edulife is a blend of brilliance of educational services and experiences. We ensure that every day at DMTIMS, is a date with the best in the industry, brimming with intellectual exchanges of classroom interactions, experiential learning, corporate seminars, outbound encounters, leadership mentoring, exceptional research exposure etc. A life transformational journey, awaits our student managers with the finesse and fitness of global leader with Indian values.

Join us to experience it!

Dr. Susen Varghese

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About DMTIMS



Dr. Mar Theophilus Institute of Management Studies

Located in the precincts of a peaceful and vibrant urban community, in the midst of swaying palm trees and open lawns and yet surrounded by malls, shopping centres, multi cuisine restaurants, medical centres, railway stations and bus depots within 2 kms of its campus, Dr. Mar Theophilus Institute of Management Studies, under the Vishweshwar Education Society Trust (VES), is an ideal locale for a conducive two-year higher management education study. Led by a distinguished and exceptional faculty team, scholarly community of students, steered by an outstanding Board of Studies, a rich legacy of UG to PG educational institutes and buoyed by international collaborations, Dr. Mar Theophilus Institute of Management Studies (DMTIMS) is emerging as the most preferred Business School in Navi Mumbai within a short span of time.

DMTIMS, through its 2-year full time AICTE approved PGDM program aims to impart education, combined with creation, dissemination and application of knowledge, met in an integrated form, to create a synergetic impact. The Institute fosters and nurtures leaders capable of making a positive difference in the management of corporate sectors. We inculcate human values and professional ethics in our students, which help them make decisions and conceive and create paths, that are good and long lasting not only for them, but also for the society, the nation, and for the world as a whole.



VISION

To become an Internationally ranking business school, providing quality & holistic education to develop inspiring leaders to transform the business world.

MISSION

To create a competitive learning environment to enable our stakeholders to realize their full potential.

CORE VALUES

Values define one's character. At DMTIMS, the foundation of our PGDM students is laid on values which the world reckons by, in a becoming leader. Our pedagogy and all our academic and co curricula are planned on these ten premium human values, which are imbibed in our students in a conscious way, throughout their two years interaction with us.

- **Excellence** : We perform to be outstanding and strive for brilliance in every small and big task that we undertake or do.
- **Integrity** : We rise above personal bias, endeavor to sustain trust and conduct ourselves with impeccable loyalty and fairness, in all our interactions, be it personal or professional.
- **Ownership** : We own up for our words and actions with accountability, in our interactions with people.
- **Passion** : We work with an incomparable passion clearly intended to make a positive change towards a holistic and wholesome life.
- **Humility** : We believe whatever heights one reaches in life, modesty and unassuming nature, are the true hallmarks and character of a management professional.
- **Discipline** : We honor responsibility and revere our commitments to work and life, with dedication and devotion.
- **Gratitude** : We remain eternally indebted towards the goodness of humanity, society and the benevolence of life.
- **Respect** : We admire the identity of each individual we interact with and value their dignity, existence and purpose of life.
- **Eco-system Sensitivity** : We aim to protect and promote nature and environment sustainability.
- **Social Sensitivity** : We stay caring and compassionate to the lesser privileged in society.



- Campus located within 2 kms of Railway station & Bus stops making travel convenient.
- Shopping malls, hospitals, medical care & multi cuisine. restaurants available within 1 kms range of campus.
- Affordable and highly competitive fees with international academic quality.
- Intensive 20 days structured and 3 phase Induction Module.
- Year long corporate interface.
- Scope of International Industrial Visit.
- Additional 10 plus free certifications to augment technical, domain and soft skills and graded as per student performance.
- 3 months paid internship in final year.
- Alumni Buddy System for knowledge-based interactions.
- Psychometric tests and personality development programs.
- Pre placement grooming with extempore, mock group discussions and interview workshops.
- Industrial visits covering interactions with top management.
- Live Industry / Business Projects.
- Online Library of leading research databases, e-journals, magazine subscriptions, e-books and discovery service of EBSCO, Proquest & J Gate.



- Five specializations offered in the final year to augment student employability quotient.
- The **'One Time, One Student'** approach aims at individual focus and attention on each and every student growth and development.
- Psychometric Tests to guide students on appropriate specialization.
- Winter Internship Project to develop socially sensitive management leaders.
- Board of Studies from the most reputed in the industry and academia.
- Paperless culture by use of mandatory laptop
- Mock GDs, PIs, Extempore and Employability Workshops and Training in Personality Development and Pre-Placement Grooming.
- Rigorous Student involvement in strategic management decisions through Student Council.
- Proposed National and International Student Exchange.
- Remedial Classes for students having scope to improve further.
- Tutorials with in-depth corporate knowledge to prepared students for industry.
- Structured Corporate Grooming Session in each trimester.
- Summer Internship Projects in reputed companies in India and abroad.
- Regular Soft Skills and Life Skill Modules.
- Best Business Practices Sessions from Corporate Houses.
- Methodical Personality Development Training.
- International and National research Conferences.
- Finest academic delivery by Indian and Foreign Faculty.



- Large, adequately furnished and safe campus.
- Digital boards in all class rooms.
- Cushioned and comfortable chairs and seating in all class rooms and halls.
- Pleasant and airy library facilities with latest books and national and international business journals exceeding 7000+ volumes.
- High speed band width enabled air condition computer lab.
- Large, well-lighted and user-friendly playground cum lawn facility for basketball, football, badminton etc.
- Air conditioned seminar halls equipped with latest audio-visual aids.
- Large, Palm trees shaded and pleasant open-air theatre for numerous co-curricular student activities and programs.
- Wi-fi and CCTV enabled campus, hostel and cafeteria.
- Professional and trained security services.
- Fully equipped medical rooms with comfortable linen and bedding.
- Student friendly separate common rooms for boys and girls equipped with gym equipment and indoor games.
- Popular and well lighted cafeteria service for fresh and healthy food.
- Separate girls and boys in campus Wi-Fi equipped hostel with furnished rooms inclusive of bed, mattress, cupboards, curtains, study table, washing machine and other essential items.
- 24*7 Provision of clean drinking water in both campus and hostel.
- Professional security guards, hot and cold running water and biometric entry and attendance facility for hostel and cafeteria use.
- Sanitized campus following all Covid protocol for campus, hostel and cafeteria facilities.
- Professional, trained and experienced house-keeping services at campus and hostel.

TEACHING METHODS

- Case Studies
- Role Plays
- Corporate Seminars
- Outbound Learnings
- Management Games & Movies
- Live Projects & Assignments
- News Analysis & Discussions
- Skill Based Training Workshops



DMTIMS offers Industry 4.0 syllabus for its PGDM program relevant to dynamic global business environment with emphasis on International Marketing, Human Capital Management, Global Finance & FinTech, Global Supply Chain Management & Operations and International Business Management. The intellectual capital includes experienced and qualified faculty members with excellent track records in different fields of specializations in business and management from both academia and industry. With Faculty members being more than just teachers; they mentor each student in terms of providing academic advice, help them enable to adjust to the higher education learning environment and also mentor to help them progress successfully throughout the study period and thereafter.

PGDM CURRICULUM - CORE COURSES

Managers require analytical and decision-making skills in key functional areas of management to handle problems in real life situations. To acquire these skills, it is imperative to understand the fundamentals of core areas of Business Accounting, Quantitative Methods for Business Decisions, International Businesses, Strategy, Economics, Financial Management, Human Capital, Marketing & Strategic Management.

DMTIMS offers PGDM program which equips students with in-depth understanding of various core disciplines of business. Apart from these, students can opt any one of the five specializations in International Marketing, Global Finance & Fintech, Human Capital Management, Global Supply Chain Management & Operations and International Business.

International Twinning Program is expected to last anywhere between 15 to 21 days. This shall enable our students to focus and understand the international environment and make them future ready.

PGDM Course Highlights

FIRST YEAR - GENERAL MANAGEMENT

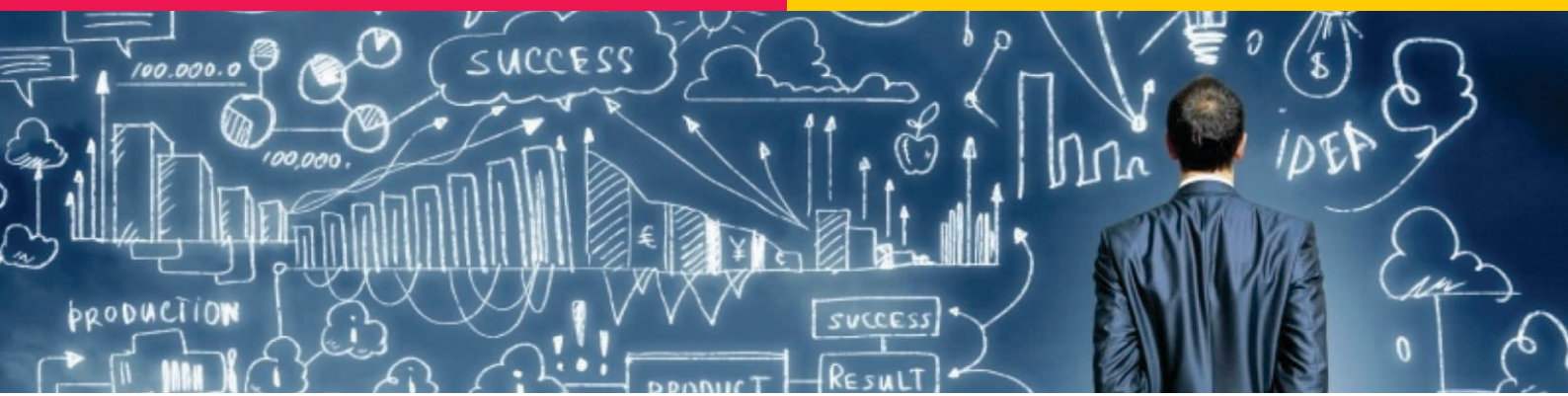
PGDM CORE SUBJECTS - FIRST YEAR	
Subjects	
Financial Accounting & Decision Making	Boundaryless Economy
Dynamics of Marketing	Financial Management
Behavior Science	Research Methodology
Business Statistics	Green Science
Integrated Business Communication	Indian & Global Political Economy
Contemporary Economics	Cost Accounting
People Management	Buyer Behaviour & Relationship Marketing
Foreign Language	Corporate Social Responsibility
Management of Self	Sales & Distribution Management
Leadership Assessment Activity	Winter Internship with an NGO
Operations Management	Competitive Strategy
Design Thinking & Innovation	Project Management
Business Law & Taxation	Management Control System
Ethics & Corporate Governance	International Business Environment
Change Management	Strategic Management
Operations Research	E - Commerce

FINAL YEAR - SPECIALIZATION DOMAINS

■ International Business Management

PGDM (IBM) - FINAL YEAR
Subjects
Fundamentals of International Business Management
India's Foreign Trade & Policy
Global Business Economics & Management Decisions
Global Corporate Strategies
Econometrics & Business Statistics
Global Cross Culture Management
International Business Operations
Global Trade, Laws, Regulations & Investment Environment
WTO & its impact on International Business
Leadership in International Context

PGDM Course Highlights



■ Global Finance & Fintech

PGDM (GFF) - FINAL YEAR
Subjects
Financial Modeling
Investment Banking, Mergers & Acquisitions
Banking, Insurance & Micro Finance
Capital Markets & Derivatives
Risk Management & Analytics
Project & Infrastructure Finance
Security Analysis & Portfolio Management
Green Finance
International Finance
FinTech

■ International Marketing

PGDM (IM) - FINAL YEAR
Subjects
Predictive Modeling
Rural Marketing
Green Marketing
Marketing Research & Analytics
Services Marketing
Strategic Global Marketing
Integrated Marketing Communication & Advertising
Digital Marketing Strategy
Product & Brand Management
B2B Marketing

■ Human Capital Management

PGDM (HCM) - FINAL YEAR
Subjects
Training & Development
Compensations & Benefit
Strategic HRM
HR Analytics
Competency Mapping & Performance Management
Talent Acquisition & Management
International HRM
Emotional Intelligence
Power & Politics in Organization
Industrial Relations & International Labor Law

■ Global Supply Chain Management

PGDM (SCM) - FINAL YEAR
Subjects
Predictive Modeling
Services Operations
Supply Chain Innovation & Logistics Management
Logistics in Global Context
Strategic Sourcing & Supply Management
Strategic Cost Management
Turtles & Hares : Systems, Strategy & Z Bottle Necks
Management of Mega & Complex Projects
Green Operations
Operation Analytics

Additional Free PGDM Skill Certifications



In today's times, a mere management certificate cannot suffice the niche needs of specific skill sets in the industry today. Especially since work place evolved post the pandemic and with science, technology and management practices changing at an ever- increasing rate, a gap is formed between the foundation provided by an academic education and the technical and management competencies required in today's technical and business environment. Thus, we here at DMTIMS, decided to give that extra edge to our student leaders through professional certification programs in order to bridge the education gap, arising out of this change.

These are graded for each individual student based on their individual performance. These include both soft skills and technical / domain-based certifications as stated below:

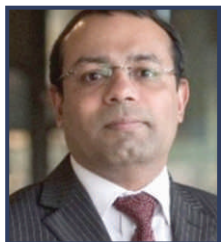
■ Soft Skills

SUBJECTS
Foreign Language
Art of Introductions
Stress Management
Critical Thinking Skills
Negotiation Skills
Corporate Etiquette
Personality Development
Emotional Intelligence

**Your
attitude** + **Your
choices** = **Your
life**

■ Technical / Domain Skills

SUBJECTS
Entrepreneurship Management
Artificial Intelligence
HR Analytics
Big Data Analysis
SQL & Coding
Blockchain
Digital Marketing
Design Thinking
Banking & Finance Management
Supply Chain Management
Machine Learning
Advanced Excel



DR. SANDEEP GOPALAN
Vice Chancellor, Carolina
University, USA
Endowed Professor of
Business, Media Columnist



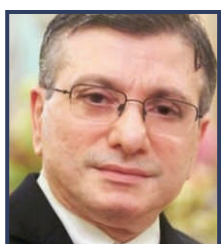
DR. SHANTHI MENON
FHEA, AMCILT, MSHRM
Director - Institution
Development and Flying
Faculty, United Arab Emirates



MR. SHRIKANT SARDA
Managing Director -
Accenture Technology,
Technology Leader, Idea
Incubator, Innovator, Mentor,
Speaker, Learner



MS. PADMA GUPTA
Director - Human Resources
at Hafele India Private Limited



DR. ROBIN BANERJEE
FCA, FCS, FCMA, M Com,
Managing Director at
Caprihans India Limited



MR. DAVID NEAL
Chief Consultant - Eight Mile
Consulting, Australia



MS. ALICE G. VAIDYAN
Former Chairman & MD,
General Insurance
Corporation of India



CORE FACULTY

Dr. Susen Varghese
Dr. Susy Kuriakose
Dr. Monica Khanna
Dr. Kazanfar Khan
Dr. Priya Harikumar
Prof. Radhika Kirankumar
Prof. Aji John

Prof. Nikhil Shirsat
Prof. Jayaraj V. S.
Prof. Deepti Kambli
Prof. Amit Ahire
Prof. Sajan Varghese
Prof. Swati Gaikwad
Prof. Shankar Iyer

Prof. Bhupendra Mishra
Prof. Amruta Gohil
Prof. Lalit Bhole
Prof. Nainan E. Chundamannil
Prof. Rohan Easo
Prof. Febin Varghese

VISITING FACULTY

Dr. Ira Kumar
Dr. Ramkishan Yelamanchili
Dr. Sonia Gupta
Prof. A. K. Saxena
Prof. Abhishek Gurav
Prof. Anand Patil
Prof. Apoorva Mishra
Prof. Arvind Chandramohan
Prof. Ashok Ramaswami
Prof. Ashwini Mhatre
Prof. Bawa Singh

Prof. Benny Thomas
Prof. Bharat Nadkarni
Prof. Faisy Viju
Prof. Ketaki Ghatole
Prof. Laxmi Vaish
Prof. Manasi Salunkhe
Prof. Maneesh Jha
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Prof. Rajvilas Kadam
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Mr. Suraj Somade
Ms. Kanchan Gawari
Mr. Sunil Vayadande
Mr. Shantaram Paradkar

Group International Immersions

The ten days international immersion program of DMTIMS is the crown jewel of the full time PGDM program, nurturing our student leaders to become globally sensitized world citizens. The last three years was a learning expedition to Thailand, Dubai and Malaysia of global engagement which gave our students an opportunity to learn the language of global business, engage completely with global issues and transform into informed global citizens. International immersions act as robust and highly impactful launching point of the program for our PGDM student leaders designed to offer an immediate introduction into foundational business principles in a global context.

DUBAI



THAILAND



MALAYSIA





Our Group Industry Partners



And Many More....

Admission Process

DMTMS follows a non-discriminatory policy to admit all such students, who have completed their bachelor's degree in any discipline from an accredited institution in India or its equivalent.

ELIGIBILITY CRITERIA

1. A minimum 50% in graduation, which must be preferably completed by June 2022
2. CAT, XAT, CMAT, GMAT, MAT, ATMA, State CET tests & NMAT by GMAC where applicable, and as per AICTE guidelines.

APPLICATION PROCESS

Aspirants can apply Online on Visit - www.dmtims.com or customized URL.

SELECTION PROCESS

1. Once we receive the completed online form along with acknowledgement of the application fee payment, the selection committee shall process the application.
2. The candidates shall appear for the screening process which may include case analysis, group discussion, personal interview or a micro presentation, led by an expert panel.
3. The list of selected candidates is announced.

FEES PAYMENT SCHEDULE PGDM - Batch 2022-2024

PARTICULAR	AMOUNT	FEES PAYMENT DUE DATE
Application Fees	Rs. 1000/-	To Apply for the DMTIMS PGDM Course Fees
Course Fees		
Registration Fees	Rs. 50,000/-	On Confirmation of Admission & Issue of Admission Offer Letter
First Instalment	Rs. 1,12,500/-	On & Before 30 th July 2022
Second Instalment	Rs. 1,62,500/-	On or Before 30 th October, 2022
Third Instalment	Rs. 1,62,500/-	On or Before 30 th January, 2023
Fourth Instalment	Rs. 1,62,500/-	On or Before 30 th March 2023
Total	Rs. 6,50,000/-	Six Lacs & Fifty Thousand Only

Note: a) Students are requested to adhere to Fee Payment timelines at all costs. These dates are final and no requests for extension of fee payment dates will be entertained.
b) Exam fees of Rs. 1000/- per trimester has to be paid as per payment date released from Exam Office.
c) Payment of fees should be done on online mode only as per bank details provided below.
d) In case of nonconformance to this schedule, a fine will be levied of Rs. 100 for first 10 days and shall be calculated in subsequent frequency of 10

FEES PAYMENT DETAILS PGDM - Batch 2022-2024

Option 1 : Online fee payment fee link -

<https://feebook.southindianbank.com/FeeBookUser/org?id=152> (This fee payment link available on our Institute Website also)

Option 2 : Direct NEFT payment using the below Bank Account details -

Account Name : DMTIMS
Account No. : 0409053000008325
Bank Name : South Indian Bank
Branch : Vashi - Navi Mumbai
IFSC Code : SIBL0000409

LIST OF ITEMS TO CARRIED BY THE STUDENTS

1. **Laptop** (MANDATORY) - Should be in operational condition for use for two full years of academic exchange.
2. **Dress Code**
The formal dress code for every DMTIMS student is as follows:
 - **Formals**
 - a) Ladies : Business Formals / Sarees (4 Pairs) with Formal Shoes.
 - b) Gentlemen : Light colored Shirts, Tie & Trousers (4 Pairs) with Formal Shoes.
 - **Sports-Wear**
 - a) Ladies : Track pants with cotton T-shirts (2 Pairs).
One wind-cheater and Sports Shoes.
 - b) Gentlemen : Track pants with cotton T-shirts (2 Pairs).
One wind-cheater and Sports Shoes.
3. **Miscellaneous Requirements :**
 1. Stationery and bag as per requirement.
 2. Bedding and Linen (if using hostel / PG accommodation)
 3. Basic Toiletries
 4. Woollen clothes / Umbrella / Raincoat / Rainy footwear
 5. First Aid medicines
 6. Light snacks and food items.
4. **Documents (Please carry all original documents)**
 1. 10 passports - size photographs (in formal dress).
 2. Updated Resume
 3. Work Experience Certificate (if applicable)
 4. Copy of Aadhar Card
 5. Entrance Examination Score Card
 6. SSC Mark Sheet
 7. HSC Mark sheet
 8. Graduation all year / Semester Mark sheet (Students awaiting final year result should submit Mark sheets of all earlier years)
 9. Degree / Passing Certificate / Provisional Certificate
 10. University Migration Certificate
 11. College Leaving Certificate / Transfer Certificate
 12. Domicile Certificate / Residential Certificate
 13. Nationality Certificate / Copy of Passport / Birth Certificate (if nationality is mentioned on the same)
 14. Hindi Language Certificate (if applicable)
 15. Gap Affidavit (if applicable)
 16. Caste certificate (if applicable)
 17. Caste Validity Certificate (if applicable)
 18. Non-Creamy Certificate (if applicable)
 19. Income Certificate (if applicable)
 20. **Medical Certificate**
 21. **Affidavits :**
 - Anti ragging Affidavit - Student.
 - Anti ragging Affidavit Parent / Guardian.
 - Hindi Language Knowledge Affidavit
 - Original Documents Submission Affidavit.

- Remote & Flexi Work Culture
- Hybrid Learning Modes
- Virtual Reality & Augmented Reality
- Mental Health Investment
- Solving Business Problems Through People Analytics
- Data Becomes the New Currency
- Pandemic Accelerated Workplace Transformation



Vishweshwar Education Society's

Dr. Mar Theophilus Institute of Management Studies (DMTIMS)

Plot No. 2, Sector 9, Sanpada,
Navi Mumbai - 400 705, Maharashtra, India.

+91 22 2775 3226 / 7 / 8

+91 86578 60716 / 17 / 18

www.dmtims.edu.in

FOR ADMISSION QUERIES :

admissions@dmTIMS.edu.in

FOR GENERAL QUERIES :

connect@dmTIMS.edu.in

Follow us on social @dmTIMSofficial

